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Listed on: Tokyo Stock Exchange Prime Market

Stock code: 2445

## Notice of Revision of Consolidated Earnings Forecasts for the Second Quarter (Interim) and Full Year Ending March 31, 2026

Based on recent business trends, we hereby announce that we have revised our consolidated earnings forecasts for the Second Quarter (Interim) and the full fiscal year ending March 31, 2026, which were previously announced on May 13, 2025, as detailed below.

### 1. Revision of Earnings Forecasts

(1) Revision of Consolidated Earnings Forecasts for the Second Quarter (Interim) of the Fiscal Year Ending March 31, 2026 (April 1, 2025 – September 30, 2025)

|                                                                                                                              | Net Sales       | Operating Income | Ordinary Income | Profit attributable to owners of parent | Earnings Per Share |
|------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------|-----------------|-----------------------------------------|--------------------|
|                                                                                                                              | Millions of Yen | Millions of Yen  | Millions of Yen | Millions of Yen                         | Yen                |
| Previously announced Forecast                                                                                                | 22,550          | 470              | 190             | 70                                      | 1.53               |
| Revised Forecast                                                                                                             | 21,283          | 1,109            | 955             | 577                                     | 12.60              |
| Amount of Change                                                                                                             | (1,267)         | 639              | 765             | 507                                     |                    |
| Rate of Change                                                                                                               | (5.6) %         | 136.0%           | 402.6%          | 724.3%                                  |                    |
| (Reference)<br>Actual results<br>for the Previous fiscal year<br>(Second Quarter of the Fiscal<br>Year Ended March 31, 2025) | 21,236          | 802              | 640             | 498                                     | 10.70              |

(2) Revision of Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

|                                                                                                        | Net Sales       | Operating Income | Ordinary Income | Profit attributable to owners of parent | Earnings Per Share |
|--------------------------------------------------------------------------------------------------------|-----------------|------------------|-----------------|-----------------------------------------|--------------------|
|                                                                                                        | Millions of Yen | Millions of Yen  | Millions of Yen | Millions of Yen                         | Yen                |
| Previously announced Forecast                                                                          | 49,400          | 2,300            | 1,650           | 1,000                                   | 21.85              |
| Revised Forecast                                                                                       | 48,133          | 2,939            | 2,415           | 1,507                                   | 32.91              |
| Amount of Change                                                                                       | (1,267)         | 639              | 765             | 507                                     |                    |
| Rate of Change                                                                                         | (2.6) %         | 27.8%            | 46.4%           | 50.7%                                   |                    |
| (Reference)<br>Actual results<br>for the Previous fiscal year<br>(Fiscal Year Ended March<br>31, 2025) | 43,827          | 2,061            | 1,856           | 1,230                                   | 26.65              |

## 2. Reason for the Revision

For the current interim consolidated accounting period, net sales are expected to fall short of the previously announced forecast; however, as each level of income is projected to exceed the previously announced forecast, we are revising our consolidated earnings forecasts for the Second Quarter (Interim) and the full fiscal year ending March 31, 2026. Details are provided below.

In the market environment, due to labor shortages and rising construction costs, the timing of new construction starts remains uncertain. As a result, the tendency to postpone the purchase of temporary construction equipment and instead use rental services continues.

Against this backdrop, in the Platform Business Segment, while the acquisition of new users in "OPE-MANE" fell short of expectations, recurring revenue exceeded forecasts as existing users expanded their usage following the wider adoption of user benefits.

In the Rental Business Segment, supported by the strengthening of the revenue base of "OPE-MANE," which is becoming a new pillar of the business, price improvements were implemented in the rental service. Although external shipments and labor-related sales fell short of expectations due to construction start delays and other factors, the price revisions progressed steadily, resulting in higher rental prices and improved profit margins, and overall operations remained on track. In addition, purchases of customers' Assets for Rent at some large-scale sites contributed, and including these temporary factors, business profit exceeded the previously announced forecast.

In the Sales Business Segment, sales fell short of expectations due to a market environment characterized by a strong tendency toward rental usage.

Regarding selling, general and administrative (SG&A) expenses, as a result of upfront investments, including M&A, aimed at building the foundation of the Platform Business, depreciation and amortization of goodwill increased. On the other hand, the effects of various investments, including digital transformation (DX), have begun to materialize. In the Platform Business, internal operational efficiencies have improved, enabling the containment of personnel and other expenses, thereby enhancing productivity.

Regarding the full-year consolidated earnings forecast, the Platform Business Segment is expected to continue performing steadily, and in the Sales Business Segment, sales are also anticipated to increase toward the end of the fiscal year. In the Rental Business Segment, external shipments are expected to remain below the initial forecast; however, as the effects of price revisions continue, each business segment is projected to perform in line with the previously announced forecast in the second half. Accordingly, the revised full-year earnings forecast reflects the upside in the first half while keeping the second-half forecast unchanged.

As a result of these factors, we are revising our consolidated earnings forecasts for the second quarter (interim) and the full fiscal year ending March 31, 2026, which were previously announced on May 13, 2025.

(Note)

The above earnings forecasts have been prepared based on information available as of the date of this document. Actual results may differ from the forecast figures due to various factors in the future.

(End)